

## REQUEST FOR PROPOSALS

## FURNISH ONE 3D MAMMOGRAPHY (BREAST TOMOSYNTHESIS)

RFP No HHSC FY 21-02

#### **FOR**

## HAWAII HEALTH SYSTEMS CORPORATION Kauai Region Kauai Veterans Memorial Hospital

Kauai Veterans Memorial Hospital 4643 Waimea Canyon Drive P.O. Box 337 Waimea, HI 96796

Hawaii Health Systems Corporation An Agency of the State of Hawaii

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#### **SECTION 1: ADMINISTRATION**

#### 1.1 <u>INTRODUCTION</u>

This Request for Proposal (hereinafter "RFP") is issued by the Kauai Region of the Hawaii Health Systems Corporation (hereinafter "HHSC"), a public body corporate and politic and an instrumentality and Agency of the State of Hawaii.

Thank you for your interest in submitting a proposal for this solicitation. The rationale for this competitive sealed RFP is to promote and ensure the fairest, most efficient means to obtain the **best value** to HHSC, i.e., the proposal offering the greatest overall combination of service and price. Hereinafter, organizations interested in submitting a proposal in response to this RFP shall be referred to as "OFFEROR".

In order for HHSC to evaluate OFFEROR'S response in a timely manner, please thoroughly read this RFP and follow instructions as presented.

#### 1.2 PROCUREMENT TIMETABLE

The timetable as presented represents HHSC's best estimated schedule. If an activity of the timetable, such as "Closing Date for Receipt of Proposals" is delayed, the rest of the timetable dates may be shifted. OFFEROR will be advised, by addendum to the RFP, of any changes to the timetable. Contract start date will be subject to the issuance of a Notice to Proceed.

ACTIVITY SCHEDULED DATES

1.	RFP Public Announcement	January 5, 2021
2.	Offerors submission of intent to submit proposal	January 12, 2021
3.	Closing Date for Receipt of Questions	February 11, 2021
4.	HHSC Response to Offeror's Questions	February 26, 2021
5.	Closing Date for Receipt of Proposal	March 12, 2021 by 2:00 P.M.
6.	Contract Award (on or about)	March 31, 2021

#### 1.3 SUBMISSION OF INTENT TO SUBMIT A PROPOSAL

Offerors must submit, in writing, by <u>January 12, 2021</u> their intent to submit a proposal. Please forward your company's intentions by email to <u>cshirai@hhsc.org</u> and <u>mguirao@hhsc.org</u>.

#### 1.4 **RFP ORGANIZATION**

This RFP is organized into five sections:

#### **SECTION 1: ADMINISTRATIVE**

Provides information regarding administrative requirements.

#### **SECTION 2: SCOPE OF SERVICES**

Provides a detailed description of goods and/or services to be provided and delineates HHSC and CONTRACTOR responsibilities.

**SECTION 3: PROPOSALS** 

Describes the required format and content for submission of a proposal.

**SECTION 4: EVALUATION** 

Describes how proposals will be evaluated and lists the "value weight percentages" of the evaluation categories.

**SECTION 5: AWARD OF CONTRACT** 

Describes procedures for selection and award of contract.

#### 1.6 HEAD OF PURCHASING AGENCY (HOPA)

The HOPA for HHSC, or designee, is authorized to execute any and all Agreements (Contracts), resulting from this RFP.

The HOPA for this RFP is:

Lance K. Segawa

Regional CEO – Kauai Region

#### 1.7 DESIGNATED OFFICIALS

The officials identified in the following paragraphs have been designated by the HOPA as HHSC's procurement officials responsible for execution of this RFP, award of Agreement and coordination of CONTRACTOR's satisfactory completion of contract requirements.

#### 1.8 ISSUING OFFICER

The Issuing Officer is responsible for administrating/facilitating all requirements of the RFP solicitation process and is the <u>sole point of contact</u> for OFFEROR from date of public announcement of the RFP until the selection of the successful OFFEROR. The Issuing Officer will also serve as the Contract Manager responsible for <u>contractual actions</u> throughout the term of the contract. The Issuing Officer is:

Cora Shirai, Contract Manager HHSC/Kauai Veterans Memorial Hospital 4643 Waimea Canyon Drive, P. O. Box 337 Waimea, HI 96796 Phone: 338-9454

e-mail: cshirai@hhsc.org

#### 1.9 HHSC ORGANIZATIONAL INFORMATION

#### **1.9.1 CHARTER**

HHSC is a public body corporate and politic and an instrumentality and agency of the State of Hawaii. HHSC is administratively attached to the Department of Health, State of Hawaii and was created by the legislature with passage of Act 262, 1996 Session Laws of Hawaii. Act 262 affirms the State's commitment to provide quality health care for the people in the State of Hawaii, including those served by small rural facilities.

#### 1.9.2 STRUCTURE AND SERVICES

HHSC oversees the operation of nine public health facilities throughout the Hawaiian Island chain, including Oahu, Kauai and Hawaii. HHSC is organized into four operational regions and provides a broad range of healthcare services including acute, long term, rural and ambulatory health care services.

#### 1.9.3 MISSION

The mission of HHSC is to provide and enhance accessible, comprehensive health care services that are quality-driven, customer-focused and cost-effective.

#### 1.9.4 FACILITY INFORMATION

Detailed information pertaining to HHSC Facilities is located at <a href="http://www.hhsc.org">http://www.hhsc.org</a>.

#### 1.10 SUBMISSION OF QUESTIONS

Relevant questions must be submitted in writing via electronic mail to the Issuing Officer no later than the "Closing Date for Receipt of Questions", identified in paragraph 1.2 in order to generate an official answer. All written questions will receive an official written response from HHSC and become addenda to the RFP.

#### - IMPORTANT -

OFFEROR may request changes and/or propose alternate language to the attached <u>General and Special Terms and Conditions</u> during this phase only. All requests will be presented to the HHSC Legal Department for review. No requests to change the <u>General or Special Terms and Conditions</u> will be entertained after the proposals have been submitted or during the contracting process.

HHSC reserves the right to reject or deny any request(s) made by OFFEROR.

Responses by HHSC shall be due to the OFFEROR no later than the dates for initial questions and final questions stipulated in Section 1.2.

Any communication other than that described in this Section 1.10, whether oral or written, shall be construed as a formal or official response/statement and may not be relied upon. Please send questions to the Issuing Officer, Cora Shirai @cshirai@hhsc.org and Maia Guirao mguirao@hhsc.org.

#### 1.11 SOLICITATION REVIEW

OFFEROR should carefully review this solicitation for defects and questionable or objectionable matter. Comments concerning defects and questionable or objectionable matter, **excluding requests to revise the General or Special Conditions**, must be made in writing and should be received by the Issuing Officer, Cora Shirai or Maia Guirao, no later than the "Closing Date for Receipt of Questions" as identified in Section 1.2. This will allow issuance of any necessary amendments to the RFP. It will also assist in preventing the opening of proposals upon which award may not be made due to a defective solicitation package.

#### 1.12 RFP AMENDMENTS

HHSC reserves the right to amend the RFP any time prior to the ending date for the proposal evaluation period. RFP Amendments will be in the form of addenda and posted on the Kauai Region Procurement website. It is the OFFERORS responsibility to check the website located at <a href="http://kauai.hhsc.org/procurement/open-solicitations/">http://kauai.hhsc.org/procurement/open-solicitations/</a> to ensure that any and all Amendments are incorporated into their RFP response.

1.13	<u>CANCELLATION OF RFP</u> The RFP may be canceled when it is determined to be in the best interests of HHSC.
	The RFP may be canceled when it is determined to be in the best interests of HHSC.
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## SCOPE OF SERVICES

#### 2.1 <u>INTRODUCTION</u>

The Kauai Region, Kauai Veterans Memorial Hospital is seeking to purchase one 3D Mammography (Breast Tomosynthesis) system from a manufacturer or vendor who can provide a cost effective proposal while meeting the needs of our facility and patients. The purchase of equipment shall include the Equipment, delivery, device set-up, training for (3) Mammographers, (1) year comprehensive warranty, and three years extended warranty. Kauai Veterans Memorial Hospital will also be requesting to trade in a 2009 Hologic Selenia 2D Mammography Unit which includes the biopsy system to reduce the purchase price.

#### 2.2 EQUIPMENT SPECIFICATIONS

#### A. 3D Mammography equipment specifications

- 1. Tube % arc or rotation must be 15-degree scan angle with projection images acquired every 1 degree for maximum tissue inclusion and information gathering.
- 2. Equipment must have significant number of clinical studies to show substantial improvements in clinical performance.
- 3. Equipment must have FDA claim that 3D is superior to 2D.
- 4. The 3D system must have an embedded CAD in the gantry doesn't require a separate server taking up space and requiring maintenance and having CAD processing performed at the Acquisition Workstation.
- 5. Images must be immediately reconstructed on the Acquisition Workstation so the technologist has immediate feedback and can retake images immediately if necessary, which increases productivity and lowers costs.
- 6. Equipment must have FDA claim supporting reduction of callbacks up to 40%.
- 7. Equipment must have FDA claim to be superior for dense breast tissue.
- 8. Unit must be able to utilize future enhancements, backwards compatible.
- 9. Patient compression must not exceed 3.7 seconds for every single patient no matter the size or density of breast tissue. This is the single contributor to patient comfort during imaging.
- 10. Must include patient comfort features of a Curved Breast stabilization paddle in large and small sizes, and disposable mammography pad option to increase additional comfort as well as aids the technologist to increase tissue inclusion.
- 11. Number of slices and projections from the images should be 15 projections over a 15-degree angle. With 1 pulse image projection every single degree which allows for overlap of data collection during exposure.
- 12. Must have synthetic 2D image capability that is robust, yet natural looking and generated from high resolution 3D data to deliver superior performance at a low dose compared to 2D alone. Synthetic images must be FDA approved as a diagnostic tool and therefore images can be submitted to the ACR and for reimbursement.
- 13. Must have high resolution 3D imaging capability.
- 14. Unit must have tube head that can be parked in an MLO position if necessary, or "smart positioning" capabilities for better patient access when necessary.

- 15. Must have 3D mammography units installed on island of Kauai with proven track record of service response time and reliability. Give account locations of Kauai installs.
- 16. Mammography Unit must include both standard screening paddle set and diagnostic paddle set.
- 17. Provide number of 3D systems installed in the State of Hawaii and US market.
- 18. Number and Names of Field service technicians specifically trained on 3D mammography in the State of Hawaii.
- 19. Onsite service call response time must be same day for calls received before 12 noon. Otherwise next day service required for calls received after 12 noon.
- 20. Saturday service coverage required.
- 21. Service hours during warranty and under service contract must be 8:00 am to 8:00 pm, Monday to Friday and 8:00 am to 3:00 pm on Saturdays.
- 22. Specific Mammography Parts Depot must be in the State of Hawaii with 24/7/365 access availability.
- 23. Remote technical service required.
- 24. Automated QC required with 15-minute duration, once per week + 1 additional image every 6 months. This 1 additional image is automated with a unique QC paddle and lasts 3.7 seconds long.
- 25. Ergonomic features required:

Tube Park allows the tech to stand straight during mlo positioning

Face Shield retraction allows tech easy access to tissue during positioning

One button automated tube head rotation

Easy to reach tube head rotation control underneath c-arm fulcrum

Stationary controls at easy to reach height on side of gantry

Biometric log in w/automated height adjustment

Touch screen controls (no mouse clicks required)

Tilting image screen w/ articulating arm

Exposure foot pedal at acquisition workstation

One button exposure button that can be used w/different aspects of the hand, one finger, two fingers or fist, for variation of exposure

Bar code scanner for automated patient selection

- 26. Adjustable height acquisition workstation must have touchscreen 3 MP monitor.
- 27. The face shield must be stationary during the exposure so that it is secure and stable for the patient, also has the capability of retracting out of the way while the technologist positions the patient. This allows the technologist to have full access to the imaging space for maximum tissue inclusion.
- 28. The unit must have two foot pedals.
- 29. The unit must have the option of adding upright biopsy attachment to complete high-resolution 3D biopsies directly on the unit if desired and unit includes an extended field light that enhances the focus on the patient during procedures.
- 30. Must have dedicated breast imaging built workstation with radiologist friendly keypad, programmable mouse and 12 MP monitor if desired over reading from PACs.
- 31. Must have both a local technical assistance phone line (808) and a national technical and clinical assistance phone line (1-800) available Monday to Saturday.

#### B. Upright Biopsy Attachment Equipment Specifications

- 1. Equipment must be capable of doing biopsy needle guidance for 2D or 3D interventional procedures.
- 2. Equipment must work with the mammography unit of choice.
- 3. Equipment must weigh less than 15 pounds and come with a tabletop rack for storage.
- 4. Equipment must be balanced design with easy to grasp handles.
- 5. Equipment must have automated QC once per day.
- 6. Equipment must have options for kyphotic patients to assist with approach.
- 7. Biopsy control module must be able to be positioned on either side, for easy visualization from any position.
- 8. Must have software that automatically factors in angle, making adjustments seamless to users.
- 9. Equipment must have ability to select best tomosynthesis slice and to target on that tomosynthesis slice.
- 10. Equipment must have option for lateral arm accessory that can provide versatility and provide optimal approach for more challenging patient anatomy and lesion location; lateral approach must send the coordinates automatically to the biopsy control module.
- 11. Biopsy control module must have changing colors to ensure target for lesion is in the correct location (red, yellow, green) and have a turning knob to make minor adjustments easily if necessary.
- 12. Must have a touchscreen color display.
- 13. Equipment must be compatible with wide array of biopsy devices.
- 14. The equipment must be able to be mounted in less than 5 seconds.
- 15. The Mammography Tech workstation must automatically recognize the upright biopsy attachment and automatically default to stereo mode.
- 16. Equipment must come with clear stereotactic biopsy paddle options making visualization during procedure easier and provide options for anatomy differences.
- 17. Equipment must have foot pedal for activation of needle.

#### C. Biopsy Vacuum Console Equipment Specifications

- 1. Must have tissue acquisition occur every 4.5 seconds.
- 2. Must allow local anesthetic directly to the biopsy site during every cycle without interruption.
- 3. Must have combination of saline lavage and consistent aspiration helps ensure a core with every cycle.
- 4. Must have a Y-Valve that Enables physicians to automatically or manually deliver local anesthetic directly to the biopsy site without interrupting the procedure.
- 5. Must be an all-in-one breast biopsy and excision system.
- 6. Must be versatile and able to be used for stereotactic, ultrasound and MRI biopsies.
- 7. Must have simple one-minute setup and clean-up.
- 8. Must not have software required for user to program or operate the console.
- 9. Trade-in value of current machine 2009 Hologic Selenia, Serial number 29410095143W worked into cost of the new system. Unit will need to be fully removed from property.

- 10. Please explain what has changed in the cancer detection studies with your new system both in imaging increase percentage and decrease in recalls?
- 11. Please provide a detailed project schedule.

#### 2.3 <u>TECHNICAL REPRESENTATIVES</u>

Technical Representatives have the right to oversee the successful completion of contract requirements, including monitoring, coordinating and assessing CONTRACTOR performance; placing requests for services; and, approving completed work/services with verification of same for CONTRACTOR's invoices. Technical Representatives will also serve as points of contact for "technical" matters throughout the term of the agreement. The Technical Representative is Ms. Lani Taeza, Imaging Supervisor.

#### SECTION 3 PROPOSALS

#### 3.1 INTRODUCTION

One of the objectives of the RFP is to make proposal preparation easy and efficient, while giving OFFEROR ample opportunity to highlight their proposal. When an OFFEROR submits a proposal, it shall be considered a complete plan for accomplishing the requirements described in this RFP.

#### 3.1.1 PROPOSAL SUBMISSION CHECKLIST

The proposal submission checklist is designed to be used as a tool to ensure that all required documents and information are being submitted with OFFEROR'S proposal; and, as a supplementary means of performing evaluation of the "Mandatory Requirements", as set forth in Section 4, paragraph 4.3.1. The checklist is required to be completed by each OFFEROR and included (as the last document) in the proposal package. The proposal submission checklist is in Section 5, APPENDIX B.

#### 3.2 PROPOSAL PREPARATION

OFFEROR shall prepare a written proposal in accordance with requirements of this Section.

The Technical and Price proposals shall be distinct documents and readily separable for review. Proposals shall include all data and information requested to qualify proposals for evaluation and consideration for award. Non-compliance may be deemed sufficient cause for disqualification of a proposal.

Prepare proposals in three-ring binders, organized into distinctive sections, with tabs corresponding with the technical and price categories and other categories, as appropriate. The development of overly elaborate proposals and presentation material, not required and/or related to RFP requirements, is **HIGHLY DISCOURAGED**. This procedure will facilitate proposal evaluations.

Additionally, proposals shall include and address, at a minimum:

- The information identified below in Section 3.5;
- The pricing information outlined in Section 3.6;
- Proposal Transmittal Cover Sheet, Appendix A
- Proposal Submission Checklist, Appendix B;
- Bid Security Bond 5%
- Certificate of Compliance from the Hawaii State Department of Labor and Industrial Relations; and
- Certificate of Good Standing from the Department of Commerce and Consumer Affairs Business Registration Division

#### 3.3 COSTS FOR PROPOSAL PREPARATION

Any and all costs incurred in the development of proposals, i.e., preparing and submitting, on-site product/service demonstrations, on-site visits, oral presentations, travel and lodging, etc. shall be the sole responsibility of OFFEROR.

#### 3.4 DISQUALIFICATION OF PROPOSALS

HHSC reserves the right to consider as acceptable only those proposals submitted in accordance with all requirements set forth in the RFP and which demonstrate an understanding of the Scope of Services. HHSC reserves the right to ask for clarification of any item in the proposal.

#### - ATTENTION -

Any proposal offering any other set of terms and conditions contradictory to those included in the RFP may be disqualified without further notice. Please refer to Section 1.11.

An OFFEROR will be disqualified and the proposal automatically rejected for any one or more of the following reasons:

- Proof of collusion among OFFERORS, in which case all proposals involved in the collusive action will be rejected.
- The OFFEROR'S lack of responsibility and cooperation as shown by past work or services.
- The proposal shows any noncompliance with applicable law.
- The proposal is conditional, incomplete, or irregular in such a way as to make the proposal incomplete, indefinite, or ambiguous as to its meaning.
- The proposal has any provision reserving the right to accept or reject award, or to enter into a contract pursuant to an award, or provisions contrary to those required in the solicitation.
- Proof of exclusion from participation in federal health care programs, as defined in the Social Security Act (section 1128 and 1128A), and other federal laws and regulations relating to health care.

#### 3.5 SUBMISSION OF PROPOSALS

Each OFFEROR may submit only one (1) written proposal (which includes a technical proposal and a price proposal). Alternate proposals will not be accepted. The Issuing Officer must receive one (1) original and three (3) copies **and one copy in electronic format** of the proposal no later than the "Closing Date for Receipt of Proposals", identified in Section 1, paragraph 1.1. **Proposals received after this time/date may be rejected.** The original shall be clearly marked "ORIGINAL" and copies shall be clearly marked "COPY". Mail or deliver proposals to the following address:

Cora Shirai, Contract Manager Maia Guirao, Procurement Specialist Re: RFP No. 21-02 Kauai Veterans Memorial Hospital 4643 Waimea Canyon Drive, P. O. Box 337 Waimea, HI 96796

The outside cover of the package containing the proposal should be noticeably marked, as follows:

Proposal Submitted in Response to: RFP # 21-02

#### 3.6 PRICE PROPOSAL

While price is a consideration, the overall value of the proposal is a critical factor in the evaluation. The Offeror shall provide cost as described in Section 2.1 and APPENDIX F.

#### 3.7 PROPOSAL TRANSMITTAL COVER LETTER

OFFEROR is required to submit the proposal with a transmittal cover letter. The transmittal cover letter must be on the OFFEROR'S official business letterhead; signed by an individual authorized to legally bind the OFFEROR; affixed with the corporate seal or notarized; and minimally include information, as written/requested, on the "sample" letter in Section 5, APPENDIX A.

#### 3.8 PUBLIC INSPECTION

Proposals shall not be opened publicly, but shall be opened in the presence of two or more procurement officials. The register of proposals and OFFERORS' proposals shall be open to public inspection after the contract is executed by all parties.

OFFEROR shall request in writing the nondisclosure of designated trade secrets or other proprietary data to be confidential. Such data shall accompany the proposal and shall be readily separable from the proposal in order to facilitate eventual public inspection of the nonconfidential portion of the proposal. The proposals are subject to disclosure rules set forth in Chapter 92F, HRS. The OFFEROR bears the burden of establishing that the designated data is exempted from the disclosure requirements set forth in Chapter 92F.

All proposals and other material submitted by OFFEROR become the property of HHSC and may be returned only at HHSC's option.

#### 3.9 TECHNICAL PROPOSAL

The Technical Proposal shall include the following categories.

- a. SUMMARY
- b. FIRMS BACKGROUND, QUALIFICATIONS AND EXPERIENCE
- c. FIRMS APPROACH TO THE SCOPE OF SERVICES

#### 3.10.1 TECHNICAL SUMMARY

Clearly, concisely and briefly summarize and highlight the contents of the technical proposal in such a way to provide HHSC with a broad understanding and the unique, most promising aspects of the proposal. This shall be placed at the beginning of the technical proposal.

#### 3.10.2 BACKGROUND, QUALIFICATIONS AND EXPEREINCE

Provide explicit details on Company's background, qualifications, and experience relative to performing requirements set forth in the Scope of Services, including but not limited to:

- a. Background of the Company, i.e. services offered, organizational chart, size, resources, years in business, location, State of Hawaii presence, state of incorporation, etc.
- b. Brief description of Company's qualification to perform Scope of Service requirements, and the Company's approach to the Scope of Service.
- c. Brief description of three (3) past and/or present contracts demonstrating Company's qualifications, experience, and performance. Include customer name, contact name and telephone number. If not available, provide contact name and telephone number of three (3) references that can discuss your Company's qualifications, experience and performance.
- d. Company financial statements for the past two (2) years, preferably audited, or a copy of filed tax returns. Certified Balance & Income Statements are acceptable; keep documentation simple/limited. If not available or applicable, please explain reason(s) why.
- e. Identification of litigation currently impacting the Company, if any. State "NONE", if none.

#### 3.10.3 PERSONNEL, ORGANIZATION AND STAFFING

Provide explicit details on the Company's personnel organization and staffing relative to performing requirements set forth in the Scope of Services, as follows:

a. Company's managerial organizational chart and resumes of key positions.

b. Key personnel identified to perform services, including: name, years of experience, years with the Company, qualifications and verifiable references (with contact telephone numbers), if any.

#### 3.10.4 FIRMS APPROACH TO THE SCOPE OF SERVICES

Provide a detailed summary of the approach relative to performing requirements set forth in the Scope of Services as follows:

- a. detailed listing of the equipment to be provided, including a comparison with the equipment requirements listed in the Scope of Services.
- b. A detailed explanation of the services to be provided.
- c. A detailed project schedule.
- d. Coordination of requirements with HHSC personnel.
- e. Problems anticipated, if any.

#### 3.11 NON APPLICABLE PROPOSAL REQUIREMENT

Excluding HHSC General and Special Terms and Conditions, and any objectionable or defective RFP matters, if any proposal requirement, as describe in this Section, is not applicable to the OFFEROR and therefore will/cannot be provided, list the requirement(s) and provide detailed explanation of the reasons why the requirement(s) is not applicable. HHSC reserves the right to consider as acceptable only those proposals submitted in accordance with all requirements set forth in this Section.

#### 3.12 NON ACCEPTANCE OF ANY RFP REQUIREMENT

If any RFP requirement, as describe in this RFP, is not acceptable to the OFFEROR, list the requirement(s) and provide detailed explanation of the reasons why the requirement(s) is not acceptable and provide a recommended revision, if applicable. HHSC reserves the right to consider as acceptable only those proposals submitted in accordance with all requirements set forth in the RFP.

#### - ATTENTION -

Any proposal offering any other set of terms and conditions contradictory to those included in the RFP will be disqualified without further notice. Please refer to Section 1.7.

## SECTION 4 EVALUATIONS

#### 4.1 INTRODUCTION

The evaluation of proposals shall be conducted comprehensively, fairly, and impartially. Structural, quantitative scoring techniques will be utilized to maximize the objectivity of the evaluation.

#### 4.2 PROPOSAL EVALUATION COMMITTEE

An evaluation committee will be selected from HHSC to perform all evaluation requirements. The committee will be composed of individuals with experience in, knowledge of, and program responsibility for the requirements identified in the RFP. HHSC reserves the right to request information from OFFEROR to clarify the OFFEROR'S proposal.

#### 4.3 EVALUATION PHASES

Evaluation phases will be conducted as follows:

- Phase 1.....Evaluation of Mandatory Requirements
- Phase 2.....Technical Proposal Evaluation
- Phase 3.....Price Proposal Evaluation
- Phase 4....Determination of Priority List of OFFERORS
- Phase 4.....Proposal Discussions by Priority-List (optional)
- Phase 5....Best and Final Offers by Priority List (optional)
- Phase 6....Recommendation for Contract Award

#### 4.3.1 PHASE 1 – EVALUATION OF MANDATORY REQUIREMENTS

The evaluation of the mandatory requirements, as listed below, shall be based upon a "Pass/No Pass" basis. The purpose of this phase is to determine whether an OFFEROR'S proposal is sufficiently responsible and responsive to RFP requirements to permit a complete evaluation, i.e., responsible in terms of "Does the OFFEROR have the capability to perform fully the Scope of Services requirements"; and, "Were proposal documents, as identified below, received by HHSC and do they contain the required information?" Failure to meet any mandatory requirement will be grounds for deeming the proposal non-responsible, non-responsive or both and disqualification ("No Pass") thereof.

Proposal "Mandatory Requirements"

- Proposal Transmittal Cover Sheet
- Proposal in response to solicitation
- Pricing Schedule & Compensation
- Proposal Submission checklist
- Certificate of Compliance
- Certificate of Good Standing
- Bid Security (5% of lump sum proposal amount)

#### 4.3.2 PHASE 2 TECHNICAL PROPOSAL EVALUATION

Evaluation of OFFEROR'S technical proposal shall be conducted using the technical proposal categories and the value weight percentages identified in paragraph 4.3 and the evaluation scoring system identified in paragraph 4.4.

#### 4.3.3 PHASE 3 PRICE PROPOSAL EVALUATION

Evaluation of the price proposal shall be conducted using the price proposal category and the value weight percentages identified in paragraph 4.4.

### 4.3.4 PHASE 4 PROPOSAL DISCUSSIONS WITH PRIORITY LISTED OFFERORS (OPTIONAL)

At its discretion, following the Mandatory Requirements Phase, HHSC may develop a Priority List of Offerors based on the evaluation of OFFERORS' Technical and Price proposals. This Priority List may be asked to conduct discussions with HHSC. OFFEROR'S proposal may be accepted without Discussions. In the event that HHSC elects to hold Discussions, HHSC shall inform Priority-Listed OFFERORS of specific Discussion topics and issues; and schedule Discussion proceedings.

#### 4.3.5 PHASE 5 BEST AND FINAL OFFERS (OPTIONAL)

OFFEROR may be requested to submit a Best and Final offer. Best and Final offers shall be evaluated and scoring of the OFFEROR'S proposal adjusted, accordingly. If a Best and Final offer is requested but not submitted, the previous submittal shall be construed as the Best and Final offer.

#### 4.3.6 PHASE 6: RECOMMENDATION FOR CONTRACT AWARD

The Evaluation Committee shall prepare a report summarizing proposal evaluation findings/rankings and provide recommendation for award of contract to the HOPA.

#### 4.4 EVALUATION CATEGORIES AND VALUE WEIGHT PERCENTAGES

Mandatory	Requirements	

Technical Proposal	Value Weight
Cost	30%
Organization, Technical Approach & Quality Control	40%
Key Project Personnel Capability and Experience	30%

.....

TOTAL..... 100%

Pass/No Pass

#### 4.4 EVALUATION SCORING SYSTEM

The maximum number of points available for scoring is one thousand (1000) per evaluator. The proposal receiving the highest number of points is considered statistically the best proposal and the **best value** to HHSC; and, will be recommended for award of contract, unless otherwise determined and justified by the evaluation committee.

The evaluation categories are assigned a value weight percentage, as determined by HHSC, totaling 100%. Each category will be rated between one (1) and ten (10), with ten being the highest (the best rating) by each member of the evaluation committee. The OFFEROR'S total score (see note below) will be determined by: a) multiplying the assigned weight value of each category by the numerical rating provided by the evaluation committee member to determine the score for each category; b) totaling the score for all categories of each evaluation committee member; and, c) totaling the score of all evaluators.

<u>Note</u>: In determining the total score, the OFFEROR'S <u>price proposal</u> with the lowest price will receive the highest available rating allocated to price. Each proposal that has a higher price than the lowest will have a lower rating for price. The points allocated to higher-priced proposals will be equal to the lowest proposal price multiplied by the maximum points available for price, divided by the higher proposal price.

## SECTION 5 AWARD OF CONTRACT

#### 5.1 AWARD OF CONTRACT

Award of contract shall be made to the most responsible and responsive OFFEROR whose proposal is determined by the Evaluation Committee to provide the best value to HHSC, considering all evaluation reviews and results. The Contract award may be awarded in whole or in part based on the availability of funds.

#### 5.2 CONTRACT AWARD NOTIFICATION

The notice of award, if any, resulting from this solicitation shall be posted on the HHSC/Kauai Veterans Memorial Hospital website. This will serve as the official notification to all OFFERORS. In addition, the Issuing Officer will inform the successful OFFEROR of contract award selection by an official "notice of award" letter.

At its discretion and as a courtesy to the OFFEROR the Issuing Officer may issue a "Notice of Posting of Award" to the unsuccessful OFFERORS. However, a delay in issuing the notice or the inadvertent omission of such courtesy notice will not extend the protest filing time.

#### 5.3 CONTRACT AWARD DEBRIEFING

If requested, HHSC shall provide a contract award debriefing. The purpose of a debriefing is to inform the non-selected OFFEROR of the basis for the source selection decision and contract award. A written request to the Issuing Officer for a debriefing shall be made within three (3) working days after receipt of non-award of contract letter from HHSC and/or posting of the award of the contract.

#### 5.4 CONTRACT DOCUMENT

The contract will be awarded by executing an "Agreement for Goods or Services Based Upon Competitive Sealed Proposals" (hereinafter "CONTRACT") by HHSC and the successful OFFEROR (hereinafter "CONTRACTOR"). This document will serve as the official, legal contractual instrument between both parties. This document will incorporate (by attachments or reference) the RFP, with any and all addendums; GENERAL CONDITIONS and any SPECIAL CONDITIONS; and the CONTRACTOR's accepted proposal, with any and all addendums, changes, negotiated agreements, all of which becomes part and whole of the CONTRACT. A "sample" CONTRACT is located at APPENDIX C. Please DO NOT complete or execute the

A "sample" CONTRACT is located at APPENDIX C. Please DO NOT complete or execute the "sample" CONTRACT.

#### 5.5 GENERAL AND SPECIAL CONDITIONS

The HHSC Non Healthcare General Conditions are applicable and shall be apart and whole but are not physically included in these documents, but are included by reference.

In the event of a conflict between the General Conditions and the Special Conditions, the Special Conditions shall control.

#### 5.6 GENERAL EXCISE/USE TAX

Work to be performed under this solicitation is a business activity taxable under Chapter 237, Hawaii Revised Statutes (HRS), and Chapter 238, HRS, where applicable. Both out-of-state and

Hawaii CONTRACTOR are advised that the gross receipts derived from this solicitation are subject to the general excise tax imposed by Chapter 237, HRS, and where applicable to tangible property imported into the State of Hawaii for resale, subject to the use tax imposed by Chapter 28, HRS.

Pursuant to Section 237-9, HRS, the CONTRACTOR is required to obtain and/or possess a valid General Excise Tax License from the Hawaii State Department of Taxation (DOTAX) prior to executing a contractual agreement with a State Agency.

The General Excise Tax License shall be obtained from the DOTAX offices in the State of Hawaii or the DOTAX Web Site and by mail or FAX. Refer to the next paragraph for procedures in obtaining DOTAX forms and information.

#### 5.7 HAWAII COMPLIANCE EXPRESS

Alternatively, OFFEROR may apply and obtain proof of compliance with the above agencies electronically through the Hawaii State Procurement Office's "Hawaii Compliance Express website at <a href="http://vendors.ehawaii.gov">http://vendors.ehawaii.gov</a>

One interface covers all the forms for all state agencies and partners. Easy to read instructions and context sensitive help make compliance safe, fast and efficient. Using the Wizard will file with Department of Taxation and optionally with the Business Registration Division of the DCAA. If you have or will have employees, the Wizard will also file with Department of Labor and Industrial Relations.

OFFERORS who elect to use the services will be required to pay an annual fee.

#### 5.8 <u>CERTIFICATE OF COMPLIANCE</u>

The CONTRACTOR is required to obtain/posses a valid <u>Certificate of Compliance</u> from the Hawaii State Department of Labor and Industrial Relations (DLIR) prior to executing a contractual agreement with a State Agency. The certificate is valid for six months from the date of issue and must be valid on the date it is received by HHSC.

The <u>Certificate of Compliance</u> shall be obtained on the State of Hawaii, DLIR APPLICATION FOR CERTIFICATE OF COMPLIANCE WITH SECTION 3-122-112, HAR, Form LIR #27, which is available at <a href="http://labor.hawaii.gov/">http://labor.hawaii.gov/</a> (open "Get a Form"; then open "LIR#27) or at the neighbor island DLIR District Offices. The application for the certificate is the responsibility of the OFFEROR and must be submitted directly to the DLIR and not to HHSC. The DLIR will return the form to the CONTRACTOR who in turn shall submit the form to HHSC.

#### 5.9 <u>CERTIFICATE OF GOOD STANDING</u>

a. <u>HAWAII BUSINESS.</u> A business entity referred to as a "Hawaii Business", is registered and incorporated or organized under the laws of the State of Hawaii. As evidence of compliance, the CONTRACTOR shall obtain/possess <u>Certificate of Good Standing</u> issued by the Department of Commerce and Consumer Affairs Business Registration Division (BREG). A "Hawaii Business" that is a sole proprietorship, however, is not required to register with the BREG, and therefore not required to submit the certificate. A CONTRACTOR's status as sole proprietor and its business street address as indicated on the proposal transmittal cover letter (APPENDIX A) will be used to confirm that the CONTRACTOR is a Hawaii Business.

- b. <u>COMPLIANT NON-HAWAII BUSINESS.</u> A business entity referred to as a "Compliant Non-Hawaii Business" is not incorporated or organized under the laws of the State of Hawaii but is registered to do business in the State. As evidence of compliance, the CONTRACTOR shall obtain/possess <u>Certificate of Good Standing</u> issued by the Department of Commerce and Consumer Affairs Business Registration Division (BREG).
- b. The <u>Certificate of Good Standing</u> can be obtained by phone (call (808) 586-2727, Monday thru Thursday 7:45-4:30 HST) or by mail (Department of Commerce and Consumer Affairs, Business Registration Division, P.O. Box 40, Honolulu, Hawaii 96810). The certificate is valid for six (6) months from date of issue and must be valid on the date it is received by HHSC.

#### 5.10 Certification for Safety and Health Programs for Offers in excess of \$100,000

In accordance with HRS 396-18, by submitting this proposal, the Offeror certifies that its organization will have a written safety and health plan for this Project that will be available and implemented by the date stipulated in the <u>Notice to Proceed</u>. Details of the requirements of this plan may be obtained from the Department of Labor and Industrial Relations, Occupational, Safety and Health Division (HIOSH).

#### 5.11 <u>CONTRACT EXECUTION</u>

Upon receipt of the CONTRACT document, the CONTRACTOR shall have ten (10) business days to execute and return the CONTRACT to the Issuing Officer. Explicit execution instructions will accompany the CONTRACT. A copy of the fully executed CONTRACT will be provided the CONTRACTOR within seven (7) business days of CONTRACT execution.

Award of CONTRACT may be withdrawn if the CONTRACTOR is unable to meet CONTRACT execution requirements.

#### 5.12 CONTRACT COMMENCEMENT DATE

Upon completion of CONTRACT execution requirements, a "Notice to Proceed" letter will be provided the CONTRACTOR specifying the "Commencement" (start work) date of the CONTRACT. No work is to be undertaken by the CONTRACTOR prior to the commencement date specified in the Notice to Proceed letter. HHSC is not liable for any work, contract, costs, expenses, loss of profits, or any damages whatsoever incurred by the CONTRACTOR prior to the official, notice to proceed "Commencement" date.

#### 5.13 HEALTH AND HR REQUIREMENTS

- a. Health, Insurance and Confidentiality requirements: Offeror must ensure that personnel have the required health clearances and that all health, insurance and confidentiality requirements are maintained. Each individual performing on site work must be cleared with the Hospital's Human Resources and Employee Health Departments before starting work to include:
  - 1. Facility will perform or Contractor shall provide evidence of:
    - a) If Facility performs the State and Federal background checks, the cost is \$20 per individual billable to the Contractor. The Facility will bill the Contractor for the amount of checks performed. The Contractor should make prior arrangements with the Facility's HR Department to coordinate the checks and continued work is contingent upon satisfactory clearance of the background checks.

- b) OIG/GSA clearance.
- 2. Contractor will provide satisfactory evidence of the following:
  - a) TB clearance 2 step TST or historical documentation of a 2-step TST and a current skin test within 30 days of start date, or in the case of a positive TST, Chest X-ray with no evidence of active TB within the past (12) months.
  - b) Drug screen 10 panel drug screen, marijuana, cocaine, opiates, amphetamines [including crystal methamphetamine, phencyclidine (PCP), barbiturates, propoxyphene, methaquolone, benzodiazephine, and methadone] which is required within 30 days of start.
- b. Off Island Contractor/Vendor COVID Guidelines, if applicable (subject to change)
  - 1. Contractor to submit for Modified Quarantine Exemption from County of Kauai prior to travel minimum 3-7 days. Please check the County of Kauai website at <a href="https://survey123.arcgis.com/share/2275e64c5d0d414886235e6413163984">https://survey123.arcgis.com/share/2275e64c5d0d414886235e6413163984</a>
  - 2. Contractor will report to facility screening area and pass screening to obtain entry daily.
  - 3. Contractor will take COVID test with negative test result before they can enter the Long Term Care area.
  - 4. Contractor must wear mask at all times and use excellent hand hygiene while in the facilities.
  - 5. Contractor to maintain physical distance of 6 feet from individuals. If possible, contractor will stay in one area to minimize interaction with staff and units.
  - 6. Once service is completed, contractor will leave premises promptly.

#### APPENDIX A

### SAMPLE PROPOSAL TRANSMITTAL COVER LETTER

Ms. Shirai:					
(Name of Business)	proposes to provide any and	d all goods and services	as set forth i	n the "Requ	est for
Proposals for Compe	etitive Sealed Proposals" to pro-	vide the "3D Mammog	raphy System	ı" Kauai Ve	eterans
Memorial Hospital, R	FP #21-02, for which fees/costs h	have been set. The fees/c	osts offered he	rein shall app	ply for
(Please insert	applicable period of time) .				
It is understood and an	greed that(Name of Business)	have read HHSC'	s Scope of Se	rvices descri	hed in
_	proposal is made in accordance with		_		
•	me of Business) guarantee a	•	•		•
exceed any and all suc		and certify that all items	meraded in tin	в ргорозаг п	icci oi
eneced any and an sac	n scope of services.				
(Name of Bus	siness) agree, if awarded th	e contract, to provide the	goods and serv	ices set forth	in the
RFP; and comply with	all terms and conditions indicated	d in the RFP; and at the fo	ees/costs set for	rth in this pro	posal.
The following individu	ual(s) may be contacted regarding	this proposal:			
Other information:		E 1 1T ID "			
Business Phone #:		Federal Tax ID #:			
Facsimile #:		Hawaii GET Lic. ID #:			
E-mail address:					
(Name of Business)	is a: Sole Proprietor	Partnership	Corporation	☐ Joint V	enture
Other (Specify)					
State of Incorporation	is: (Specify)				
The exact legal name of	of the business under which the co	ntract, if awarded, shall be	e executed is:		
Business Address:					
	Signature, Printed Name/Title; Con	porate Seal or Notarized)			
	-	,		Encl: Pr	oposal

#### APPENDIX B

#### PROPOSAL SUBMISSION CHECKLIST

"Please C	neck OII	
<b>Items</b>	For	
<b>Submitted</b>	<b>HHSC Use</b>	
		Proposal Received "On-Time"
		One Original & three copies of Proposals
		Proposal Transmittal Cover Letter:
		Official Business Letterhead
		Authorized Signature
		Corporate Seal or Notarized
		Required Information
		Technical Proposal
		Specialized Experience & Past Performance
		Organization and Technical Approach
		Quality Control
		Key Project Personnel Capability and Experience
		Cost Proposal
		Certificate of Compliance
		Certificate of Good Standing
		All Data and Information Required of
		the RFP
		Proprietary Documents (optional)
		Others (optional)
		Proposal Submission Checklist
		General Excise License
		General Excise License

#### **DRAFT ONLY**

**APPENDIX C** 

#### HAWAII HEALTH SYSTEMS CORPORATION AGREEMENT FOR GOODS OR SERVICES BASED UPON COMPETITIVE SEALED PROPOSALS

AGREEMENT No.: FY\_\_\_\_\_

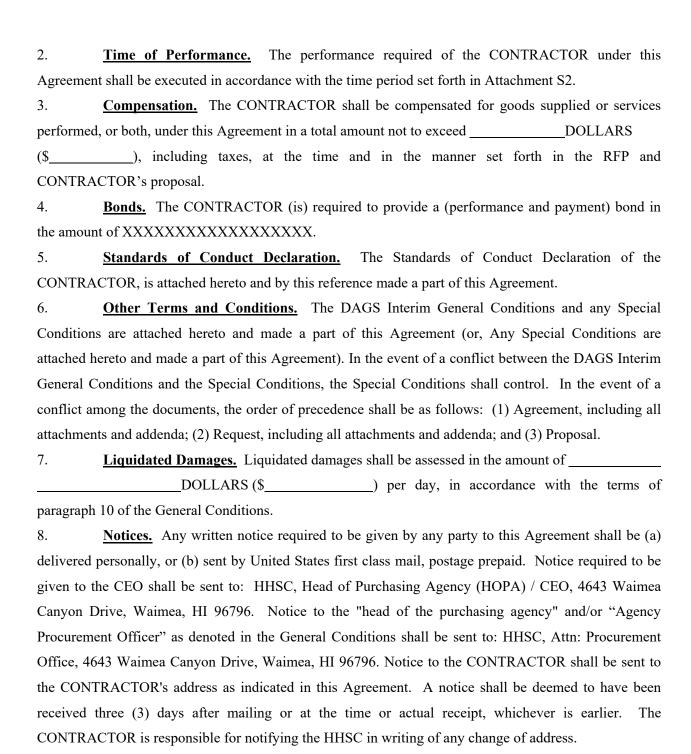
THIS AGREEMENT, executed	by and	between	Hawaii	Health	Systems	Corporation
("HHSC"), Kauai Veterans Memorial H	Iospital	an Agend	ey of the	e State	of Hawaii	(collectively
"HHSC"), by its Regional Chief Executive C	officer (he	ereinafter	"RCEO")	, whose	address is	4643 Waimea
Canyon Drive, Waimea, HI 96796, and	_, (herein	after				
"CONTRACTOR"), a	<u>,</u> under t	he laws of	f the State	e of	w	hose business
address and taxpaver identification number a	re as follo	ows:				

#### **RECITALS**

- A. The HHSC is in need of the goods or services, or both, described in this Agreement and its attachments.
- B. The HHSC has issued a request for competitive sealed proposals, and has received and reviewed proposals submitted in response to the request.
- C. The CONTRACTOR has been identified as the responsible and responsive offeror whose proposal is the most advantageous for the HHSC, taking into consideration price and the evaluation factors set forth in the request.
- E. The HHSC desires to retain and engage the CONTRACTOR to provide the goods or services, or both, as the case may be, and the CONTRACTOR is agreeable to providing said goods or services, or both.

**NOW, THEREFORE,** in consideration of the promises contained in this Agreement, the HHSC and the CONTRACTOR agree as follows:

1. <u>Scope of Services.</u> The CONTRACTOR shall, in a proper and satisfactory manner as determined by HHSC, provide all the services set forth in the request for competitive sealed proposals, RFP #21-02 ("REQUEST"), and the CONTRACTOR's accepted proposal dated XXXXXXXXXX, including any and all revisions/addendums/negotiated agreements thereto (collectively "PROPOSAL"), both of which, even if not physically attached to this Agreement, are hereby made a part of this Agreement.



IN VIEW OF THE ABOVE, the	parties execute	this Agreement	by their	signatures, o
the dates below to be effective as of the date first a	hove written			

HHSC	
	(Signature)
	Lance K. Segawa
	(Printed Name)
	Regional Chief Executive Officer - Kauai
	(Title)
	(Data)
	(Date)
*CONTRACTOR	
	(Signature)
	D. J. IV
	Printed Name:
	(Title)
	(1000)
	(Date)

<sup>\*</sup> Evidence of authority of the CONTRACTOR's representative to sign this Agreement for the CONTRACTOR must be attached.



#### STATE OF HAWAII

#### CONTRACTOR'S ACKNOWLEDGMENT

STATE OF			)			
	COUNTY OF		) SS. )			
	On this	day	y of	,		before me appeared
		and				, to me
known, to be the	person(s) described in	and, who, b	eing by me d	luly swom,	, did say t	hat he/she/they is/are
			and			of
	named in the forego					
	behalf of the CONT e free act and deed of t			ledges th	at he/she	they executed said
			(Signature			
(No	tary Stamp or Seal)		(Signalia e	-)		
			(Print Nat	me)		
			Notary Pu	ablic, State	of	
			My comm	nission exp	ires:	
Doc. Date:		# Pages:				
Notary Name:			Circuit			
Doc. Description	Contract #					
					(Notary	Stamp or Seal)
Mires						
Notary Signatur		Date		•		
NOTARY C	ERTIFICATION					

#### STANDARDS OF CONDUCT DECLARATION

For the purposes of this declaration:

"Controlling interest" means an interest in a business or other undertaking which is sufficient in fact to control, whether the interest is greater or less than fifty percent (50%).

"Employee" means any nominated, appointed, or elected officer or employee of the State or HHSC, including members of boards, commissions, and committees, and employees under contract to the State or of the constitutional convention, but excluding legislators, delegates to the constitutional convention, justices, and judges.

On behalf of				, CONTRACTOR, the undersigned
	under penalty of perjur	y, as follows:		
1. legislator or a	CONTRACTOR _ un employee has a contr		ot) a legislator or an	employee or a business in which a
8		8		

- 2. CONTRACTOR has not been assisted or represented by a legislator or employee for a fee or other compensation to obtain this Agreement and will not be assisted or represented by a legislator or employee for a fee or other compensation in the performance of the Agreement, if the legislator or employee had been involved in the development or award of the Agreement.
- 3. CONTRACTOR has not been assisted or represented for a fee or other compensation in the award of this Agreement by a State or HHSC employee or, in the case of the Legislature, by a legislator.
- 4. CONTRACTOR has not been represented or assisted personally on matters related to the Agreement by a person who has been an employee of the State or HHSC within the preceding two (2) years and who participated while in state office or employment on the matter with which the Agreement is directly concerned.
- 5. CONTRACTOR has not been represented or assisted on matters related to this Agreement, for a fee or other consideration by an individual who, within the past twelve (12) months, has been a State or HHSC employee, or in the case of the Legislature, a legislator.
- 6. CONTRACTOR has not been represented or assisted in the award of this Agreement for a fee or other consideration by an individual who, 1) within the past twelve (12) months, served as a State or HHSC employee or in the case of the Legislature, a legislator, and b) participated while an employee or legislator on matters related to this Agreement.

CONTRACTOR understands that the Agreement to which this document is attached is voidable on behalf of the State or HHSC if this Agreement was entered into in violation of any provision of chapter 84, Hawaii Revised Statutes, commonly referred to as the Code of Ethics, including the provisions which are the source of the declarations above. Additionally, any fee, compensation, gift, or profit received by any person as a result of a violation of the Code of Ethics may be recovered by the State or HHSC.

# CONTRACTOR By:\_\_\_\_\_ Title:\_\_\_\_\_ Date:\_\_\_\_\_

\*Reminder to FACILITY: if "is" is circled, YOUR FACILITY is required, under section 84-15, Hawaii Revised Statutes, to file with the State Ethics Commission, ten (10) days before the Agreement is entered into, a written justification as to why the Agreement was not required to be competitively bid.

SCOPE OF SERVICES	ATTACHMENT 1
- 28 -	

#### **ATTACHMENT 2**

#### **TIME OF PERFORMANCE**

1.	The CONTRACTOR shall pr	ovide the services required under this Ag	reement for a period of one (1)
	year from	, 2020 to and including	, 2021, unless sooner
	terminated or extended as pro	ovided.	

2. **OPTION TO EXTEND:** The TIME OF PERFORMANCE of this Agreement may be extended for Two (2) additional one (1) year intervals, subject to mutual written agreement between HHSC and the CONTRACTOR prior to the end of the current contract period. A Supplemental Agreement will be executed by the CONTRACTOR and HHSC to exercise extensions.

#### **ATTACHMENT 3**

#### **COMPENSATION**

In full consideration for the services to be performed by the CONTRACTOR under this
Agreement, the HHSC agrees, subject to appropriation and allotments, to pay to the CONTRACTOR a
total sum of money not to exceed
DOLLARS (\$000,000.00), including all applicable taxes and expenses incurred, and in accordance with
the following:

SPECIAL CONDITIONS	ATTACHMENT 4
- 31 -	

#### CERTIFICATION OF COMPLIANCE

	certifies it is in compliance with all laws			
(Company Na				
governing ent	tities doing business in the State, including the following:			
1. 2. 3. 4. 5. 6.	Chapter 237 HRS (General Excise Tax) Chapter 383 HRS (Hawaii Employment Security Law - Unemployment Insurance) Chapter 386 HRS (Workers' Compensation Law) Chapter 392 HRS (Temporary Disability Insurance) Chapter 393 HRS (Prepaid Health Care Act) Offeror / Bidder is incorporated or organized under the laws of the State or registered to do business in the State as a separate branch or division that is			
	capable of fully performing under the contract.			
Furthermore,	acknowledges that			
making a fals	(Company Name) e certification shall cause its suspension from further offerings or awards.			
Signature:	Date:			
Print Name:				
Title				

#### **BID FORM**

**FOR** 

#### FURNISHING EQUIPMENT

#### REQUIRED FOR

#### KAUAI VETERANS MEMORIAL HOSPITAL

#### FOR THE HAWAII HEALTH SYSTEMS CORPORATION STATE OF HAWAII

After carefully examining the bid documents identified above, the Offeror proposes to furnish at its own expenses all necessary labor, materials, tools and equipment to complete the work according to the true intent and meaning of the drawings and specifications, all for the Lump Sum Base Bid of:

	DOLLARS (\$	)
(Bid Breakdown shall be submitted in bid)		,
Submitted By:		
Signature / Printed Name	Date	
Title		
(Nar	ne of Business) is a: ☐ Sole Pro	prietor
☐ Partnership ☐ Corporation ☐ Joint Venture Othe	r (Specify)	
Ducinoss Address:	1	
Business Phone Number:		
E-mail address:		
Federal TAX ID #:		
Hawaii GET Lic ID #:		
State of Locamoustics in (Specify)		
State of Incorporation is: (Specify)		<u> </u>
The exact legal name of the business under which the	e contract, if awarded, shall be	executed is:

Addendum No. 1	Addendum No. 4
	Addendum No. 5
Addendum No. 3	
Addendum No. 2	Addendum No. 5

#### **EQUIPMENT SPECIFICATIONS MATRIX**

(Please respond in the following format)

Section 2.2	RFP Requirement Description	Vendor Response (Meets or Does Not Meet)	Supporting Documentation (Please explain)	Comments
A.1.	Tube % arc or rotation must be 15-degree scan angle with projection images acquired every 1 degree for maximum tissue inclusion and information gathering			
A.2.	Equipment must have significant number of clinical studies to show substantial improvements in clinical performance			
A.3.	Equipment must have FDA claim that 3D is superior to 2D			
A.4.	The 3D system must have an embedded CAD in the gantry doesn't require a separate server taking up space and requiring maintenance and having CAD processing performed at the Acquisition Workstation			
A.5.	Images must be immediately reconstructed on the Acquisition Workstation so the technologist has immediate feedback and can retake images immediately if necessary, which increases productivity and lowers costs			

A.6.	Equipment must have FDA claim supporting reduction of callbacks up to 40%		
A.7.	Equipment must have FDA claim to be superior for dense breast tissue		
A.8.	Unit must be able to utilize future enhancements, backwards compatible		
A.9.	Patient compression must not exceed 3.7 seconds for every single patient no matter the size or density of breast tissue. This is the single contributor to patient comfort during imaging		
A.10.	Must include patient comfort features of a Curved Breast stabilization paddle in large and small sizes, and disposable mammography pad option to increase additional comfort as well as aids the technologist to increase tissue inclusion		
A.11.	Number of slices and projections from the images should be 15 projections over a 15-degree angle.  With 1 pulse image projection every single degree which allows for overlap of data collection during exposure		

A.12.	Must have synthetic 2D image capability that is robust, yet natural looking and generated from high resolution 3D data to deliver superior performance at a low dose compared to 2D alone. Synthetic images must be FDA approved as a diagnostic tool and therefore images can be submitted to the ACR and for reimbursement		
A.13.	Must have high resolution 3D imaging capability		
A.14.	Unit must have tube head that can be parked in an MLO position if necessary, or "smart positioning" capabilities for better patient access when necessary		
A.15.	Must have 3D mammography units installed on island of Kauai with proven track record of service response time and reliability. Give account locations of Kauai installs		
A.16.	Mammography Unit must include both standard screening paddle set and diagnostic paddle set		
A.17.	Provide number of 3D systems installed in the State of Hawaii and US market		
A.18.	Number and Names of Field service technicians specifically		

	trained on 3D mammography in the state of Hawaii		
A.19.	Onsite service call response time must be same day for calls received before 12 noon. Other wise next day service required for calls received after 12 noon		
A.20.	Saturday service coverage required		
A.21.	Service hours during warranty and under service contract must be 8:00 am to 8:00 pm, Monday to Friday and 8:00 am to 3:00 pm on Saturdays		
A.22.	Specific Mammography Parts Depot must be in the State of Hawaii with 24/7/365 access availability		
A.23.	Remote technical service required		
A.24.	Automated QC required with 15 minute duration, once per week + 1 additional image every 6 months.  This 1 additional image is automated with a unique QC paddle and lasts 3.7 seconds long		
A.25.	Ergonomic features required:  • Tube Park allows the tech to stand straight during mlo positioning		

		ı	
	Face Shield retraction allows tech		
	easy access to tissue during		
	positioning		
	One button automated tube head		
	rotation		
	• Easy to reach tube head rotation		
	control underneath c-arm fulcrum		
	Stationary controls at easy to		
	reach height on side of gantry		
	Biometric log in w/automated		
	height adjustment		
	• Touch screen controls (no mouse		
	clicks required)		
	• Tilting image screen w/		
	articulating arm		
	• Exposure foot pedal at acquisition		
	workstation		
	• One button exposure button that		
	can be used w/different aspects of		
	the hand, one finger, two fingers or		
	fist, for variation of exposure		
	Bar code scanner for automated		
	patient selection		
	1		
A.26.	Adjustable height acquisition		
	workstation must have touchscreen		
	3 MP monitor		
	0 3.33 3.33333		
A.27.	The face shield must be stationary		
	during the exposure so that it is		
	secure and stable for the patient,		
	also has the capability of retracting		
	out of the way while the		
	technologist positions the patient.		
	This allows the technologist to		
	have full access to the imaging		
	ma, o fair access to the imaging		

	space for maximum tissue inclusion		
A.28.	The unit must have two foot pedals		
A.29.	The unit must have the option of adding upright biopsy attachment to complete high-resolution 3D biopsies directly on the unit if desired and unit includes an extended field light that enhances the focus on the patient during procedures		
A.30.	Must have dedicated breast imaging built workstation with radiologist friendly keypad, programmable mouse and 12 MP monitor if desired over reading from PACs		
A.31.	Must have both a local technical assistance phone line (808) and a national technical and clinical assistance phone line (1-800) available Monday to Saturday		
2.2.B.	Upright biopsy attachment equipment specifications		
B.1.	Equipment must be capable of doing biopsy needle guidance for 2D or 3D interventional procedures		

B.2.	Equipment must work with the mammography unit of choice		
В.3.	Equipment must weigh less than 15 pounds and come with a tabletop rack for storage		
B.4.	Equipment must be balanced design with easy to grasp handles		
B.5.	Equipment must have automated QC once per day		
B.6.	Equipment must have options for kyphotic patients to assist with approach		
B.7.	Biopsy control module must be able to be positioned on either side, for easy visualization from any position		
B.8.	Must have software that automatically factors in angle, making adjustments seamless to users		
B.9.	Equipment must have ability to select best tomosynthesis slice and to target on that tomosynthesis slice		
B.10.	Equipment must have option for lateral arm accessory that can		

	provide versatility and provide optimal approach for more challenging patient anatomy and lesion location; lateral approach must send the coordinates automatically to the biopsy control module		
B.11.	Biopsy control module must have changing colors to ensure target for lesion is in the correct location (red, yellow, green) and have a turning knob to make minor adjustments easily if necessary		
B.12.	Must have a touchscreen color display		
B.13.	Equipment must be compatible with wide array of biopsy devices		
B.14.	The equipment must be able to be mounted in less than 5 seconds		
B.15.	The Mammography Tech workstation must automatically recognize the upright biopsy attachment and automatically default to stereo mode		

B.16.	Equipment must come with clear stereotactic biopsy paddle options making visualization during procedure easier and provide options for anatomy differences		
B.17.	Equipment must have foot pedal for activation of needle		
2.2.C.	Biopsy vacuum console equipment specifications		
C.1.	Must have tissue acquisition occur every 4.5 seconds		
C.2.	Must allow local anesthetic directly to the biopsy site during every cycle without interruption		
C.3.	Must have combination of saline lavage and consistent aspiration helps ensure a core with every cycle		
C.4.	Must have a Y-Valve that Enables physicians to automatically or manually deliver local anesthetic directly to the biopsy site without interrupting the procedure		

C.5.	Must be an all-in-one breast biopsy and excision system		
C.6.	Must be versatile and able to be used for stereotactic, ultrasound and MRI biopsies		
C.7.	Must have simple one minute setup and clean-up		
C.8.	Must not have software required for user to program or operate the console		
C.9.	Trade-in value of current machine  - 2009 Hologic Selenia, Serial number 29410095143W worked into cost of the new system. Unit will need to be fully removed from property		
C.10.	Please explain what has changed in the cancer detection studies with your new system both in imaging increase percentage and decrease in recalls?		
C.11.	Please provide a detailed project schedule		